

WISIONS Webinar Series | Webinar 3 | 28.05.2018

Beyond Cooking: **Biodigesters for Family Farming in the Global South**

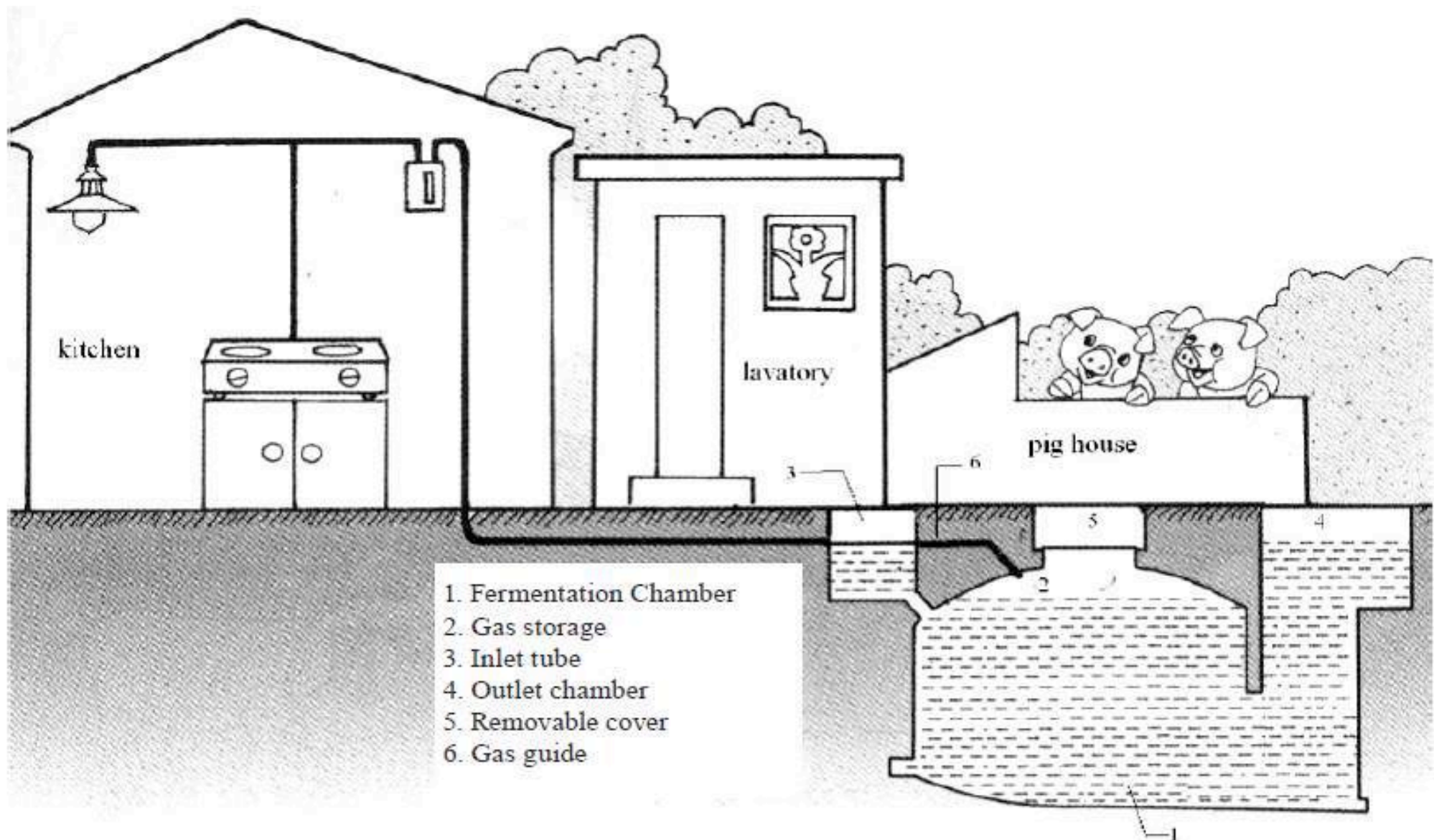
Moderator: Molly Hurley Depret

Panelists:

- **Willington Ortiz**, WISIONS / Wuppertal Institute
- **Lylian Rodriguez**, RedBioCol
- **Alex Eaton**, Founder of SistemaBio
- **Kevin Kinusu**, Kenya Biogas Program

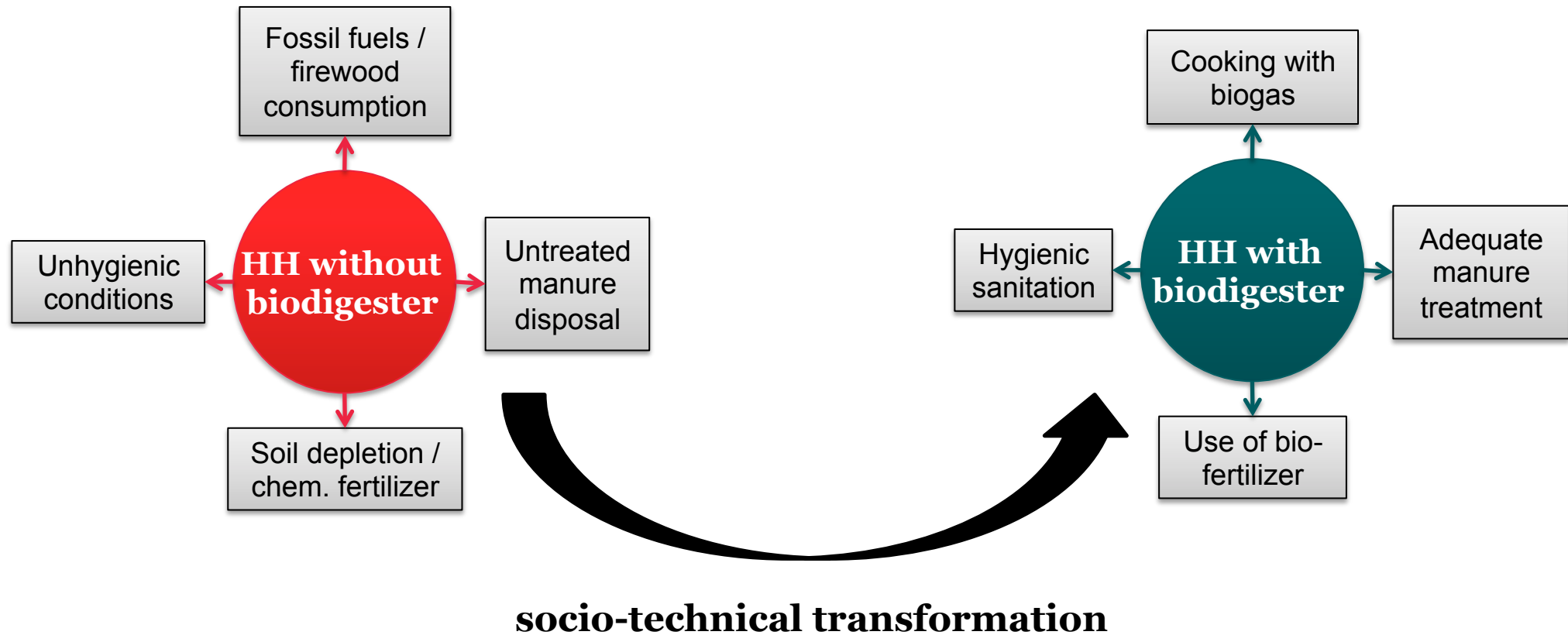
Biodigesters in the Global South

vibrant innovation story across time and space



Three-chamber model (<https://www.climatetechwiki.org>)
Downloaded from www.slideshare.net

Why promoting biodigesters adoption/diffusion? ... and how?



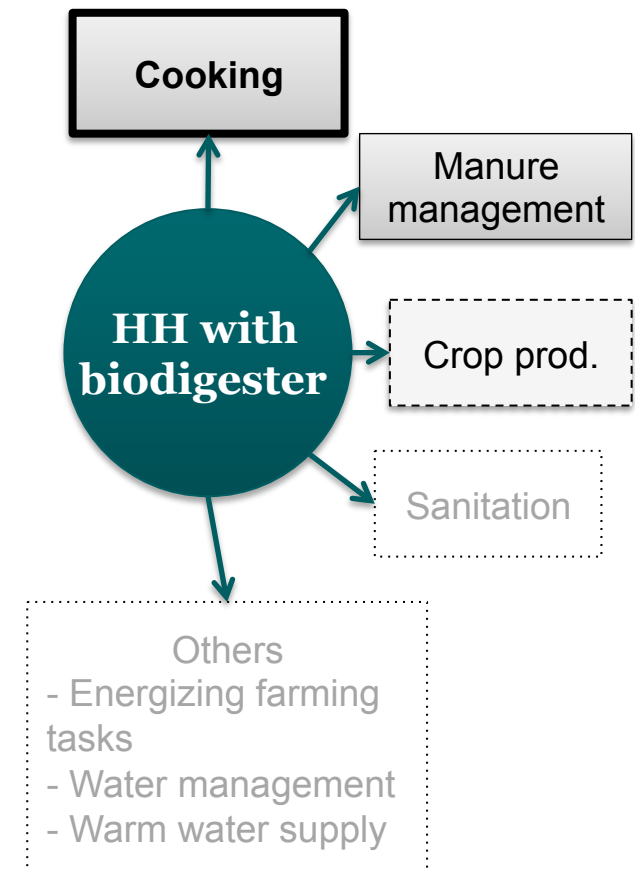
Journal article:

Ortiz, Terrapon-Pfaff & Dienst, (2017): Understanding the diffusion of domestic biogas technologies. Systematic conceptualisation of existing evidence from developing and emerging countries. *Renew Sust Energ Rev* 74.

<http://dx.doi.org/10.1016/j.rser.2016.11.090>

Harnessing potential benefits beyond cooking still challenging

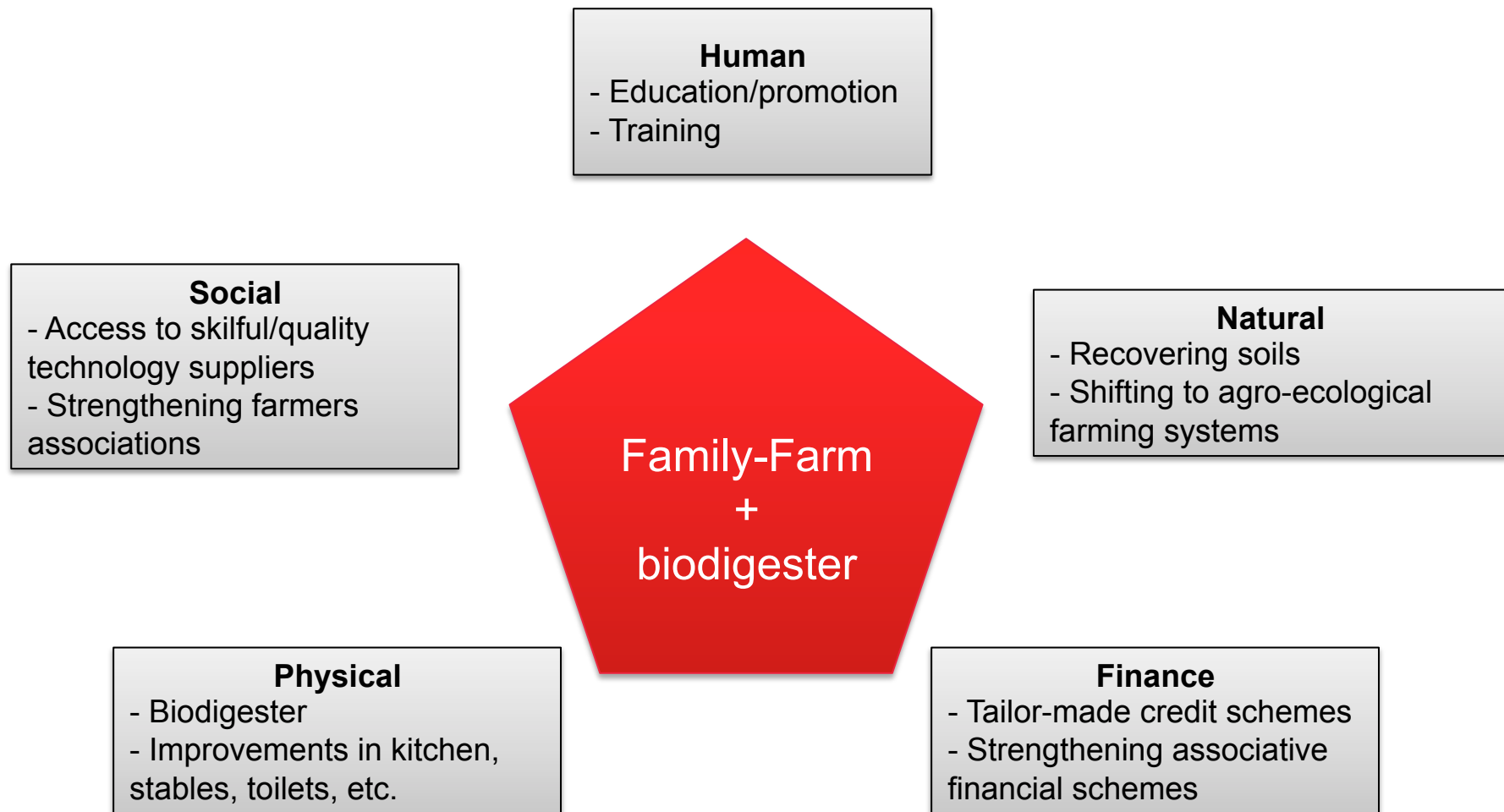
- Focus on energy for cooking predominates
- Scarce evidence on the actual use of effluents as bio-fertilizer
 - Need for contextualized knowledge
- Very little evidence on the application for sanitation
 - Need for cultural sensitive strategies of promotion
- Marginal information on other uses of biogas
 - Small-scale biogas-based appliances (e.g. boilers, pumps, engines, heat radiators, etc.)



Promotion of biodigesters as mean for strengthening livelihoods of family farmers



**Wuppertal
Institut**



willington.ortiz@wupperinst.org

Thanks!

—

More information about WISIONS and our research under:

www.wisions.net

and

www.wupperinst.org

"Beyond cooking: Biodigesters for Family Farming in the Global South"

Lylían Rodríguez Jiménez

May 28th 2018



University for Tropical Agriculture 1996 Vietnam, 1999 Camboya



Colombia 2002-2003



2012



Tosoly is a farm with social projection





www.utafoundation.org

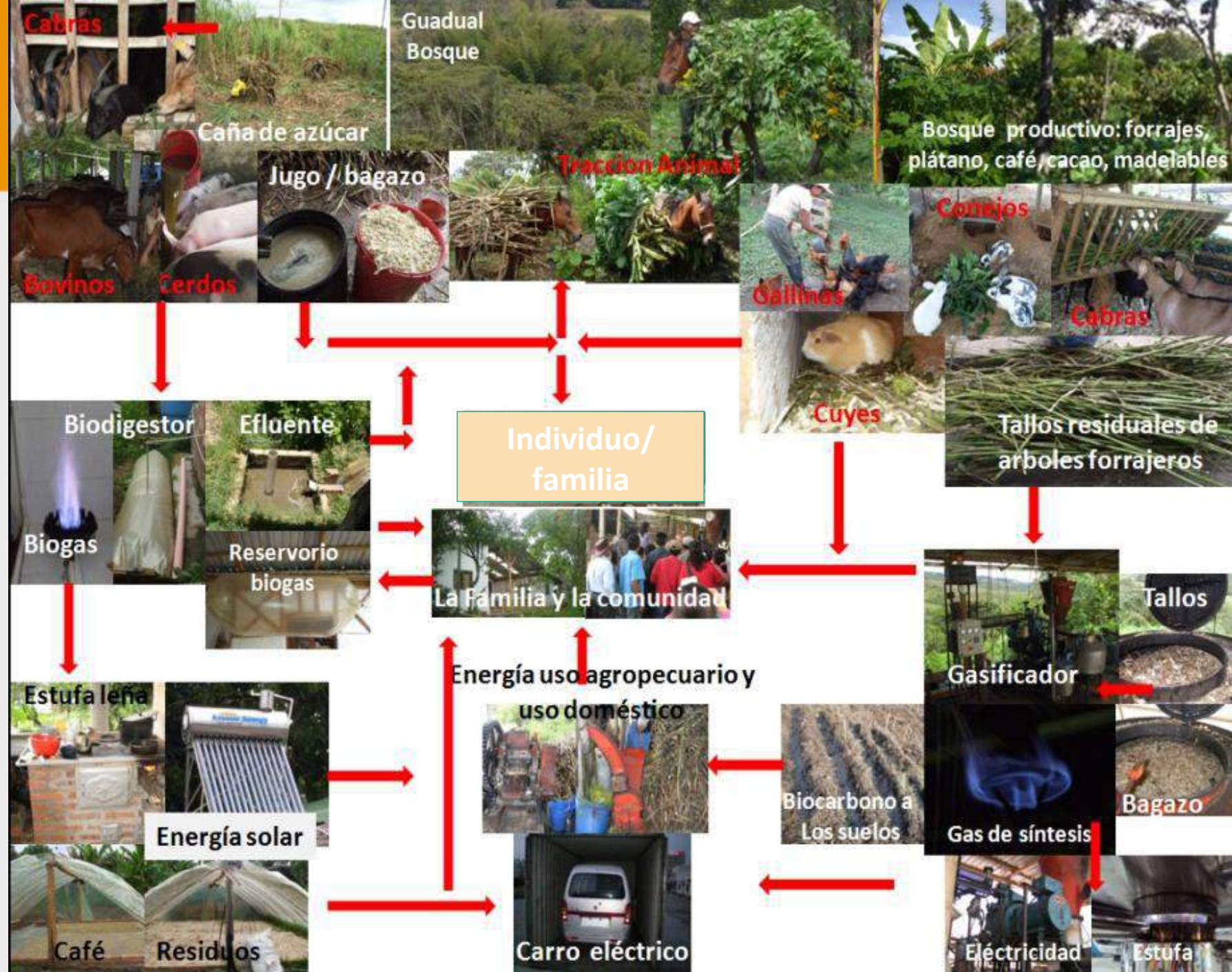
- ✓ Tosoly is a farm in Colombia with a comprehensive and coherent proposal
- ✓ Food and energy sovereignty: as a key for development
- ✓ Integration of animal and agriculture production
- ✓ Valuing the residues

The challenge: Respond locally to global problems:

- ✓ Global warming
- ✓ the rapid decrease of fossil resources as an energy source
- ✓ the reduction of phosphorus sources.
- ✓ the conflict
- ✓ soil and water pollution
- ✓ The lack of awareness of producers and consumers

The challenge: Respond locally to global problems:

- ✓ The minero-energetic Colombian model (hydroelectric, oil)
- ✓ The education model (recycling and renewable energy is left out of the curricula)
- ✓ Monoculture production dependent on agro toxics



7. Integrated farming systems: food – feed and energy without conflict





● **Biogas (CH_4) for cooking**



● **People involvement at all levels**



● **Effluent (High quality fertilicer)**

Biodigester is a tool, a start point to integrate the farm, the family and the community





Gas reservoir, CIPAV Foundation, Colombia and innovation of a Colombian farmer in 1989

**Plastic biodigesters: allows always the Participation of the community and the Formation of women and men technology promoters!!
Young people always present too.**





Plastic biodigesters an alternative to solve problems with septic tank. Codigestion with pig manure!



**Biodigester as
septic tank,
TOSOLY Santander
16 years working!!**

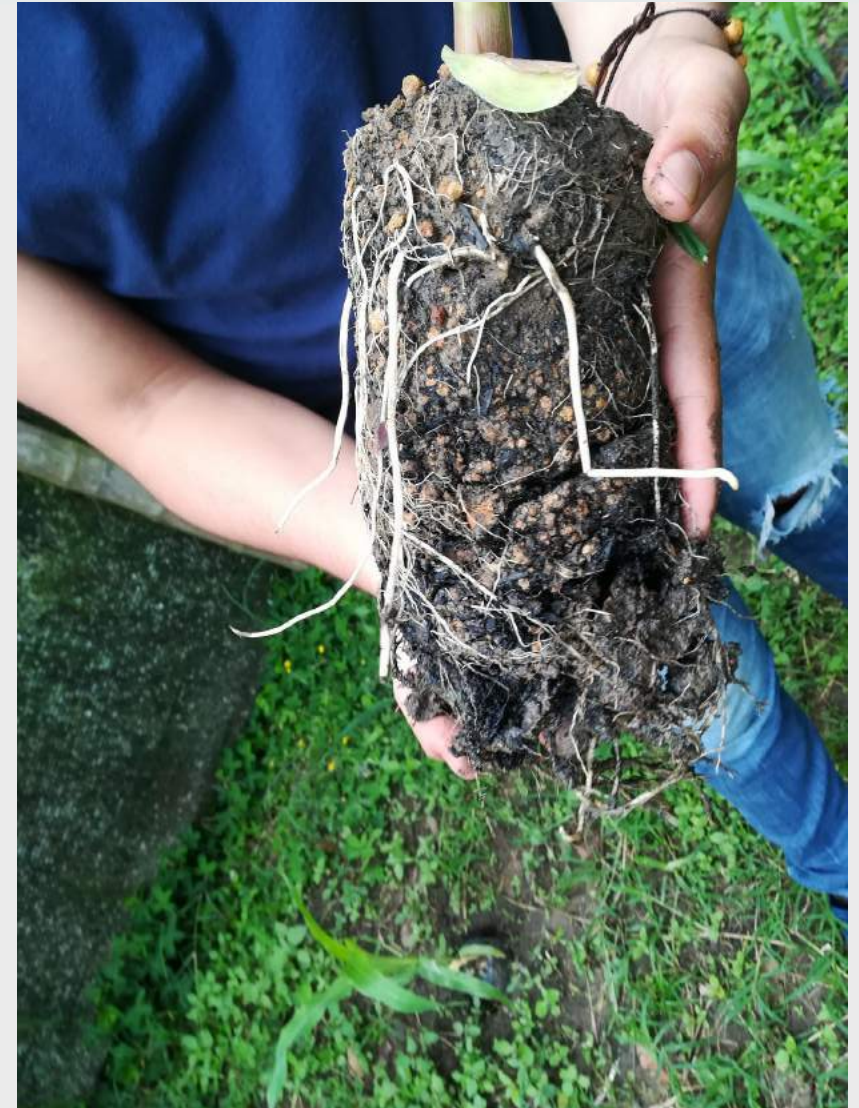
Bigger scale Biodigesters





**Biomass gasification:
biochar, gas and heat**

Use of byproducts (effluent and biochar) →
improving productivity and soils



Solar panels for lighting a tool of energy sovereignty



Harvesting water and use of solar pumps to move effluent at the farm





Effluent and biochar for home garden

Community integration - network



Community work: interdisciplinary
and intergenerational

Community integration - network



Community work:
effluent for home garden,
coffee plantation and all crops

Ways of work

- ✓ Workshops and field days to share knowledge on low cost plastic biogas technology
- ✓ Use of tools of solidarity economy (rotatory funds where one of the credit lines is to set up biodigester or irrigation.

Ways of work

- ✓ Project preparation and funds go to rotatory funds
- ✓ Promoting technology working on:
 - ✓ Advancing in the value chain (transforming products)
 - ✓ the possibility to sell products in just markets (local, regional and national markets.)
- ✓ Confidence stamp “RedBioCol”

Ways of work

- ✓ Project preparation and funds go to rotatory funds
- ✓ Promoting technology through the possibility to sell products in just markets (local, regional and national markets.)
- ✓ Confidence stamp “RedBioCol”

Biodigesters: more than cooking

- ✓ Women empowerment
- ✓ Community empowerment
- ✓ Promotes integration at farm level and community level
- ✓ Development of local tools to promote technology
- ✓ Bottom up development

Thanks!!

Lylian Rodríguez and team

57 3167492341


lylianr@utafoundation.org

tosoly@gmail.com



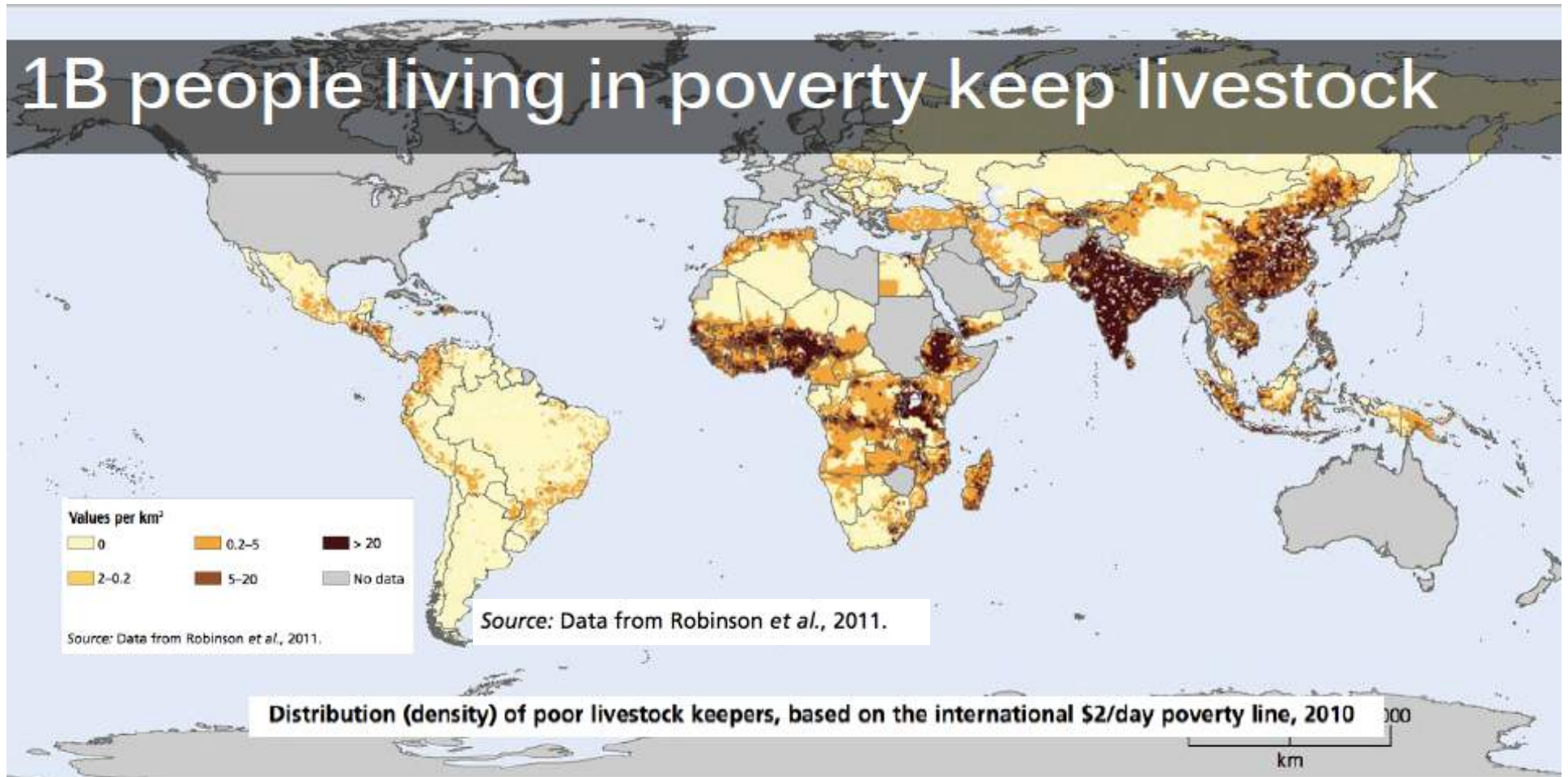
SISTEMA.bio®
CREATING VALUE FROM WASTE

www.sistema.bio



80% of the food we eat is grown by small farmers
Yet they lack access to technology capacity
building financing

1B people living in poverty keep livestock



- 400 M total farms (FAO) and 2 billion people could be reached *with enough feedstock for biogas (2 or more cows)*
 - 200 M where 1 billion living with less than <\$2 per day

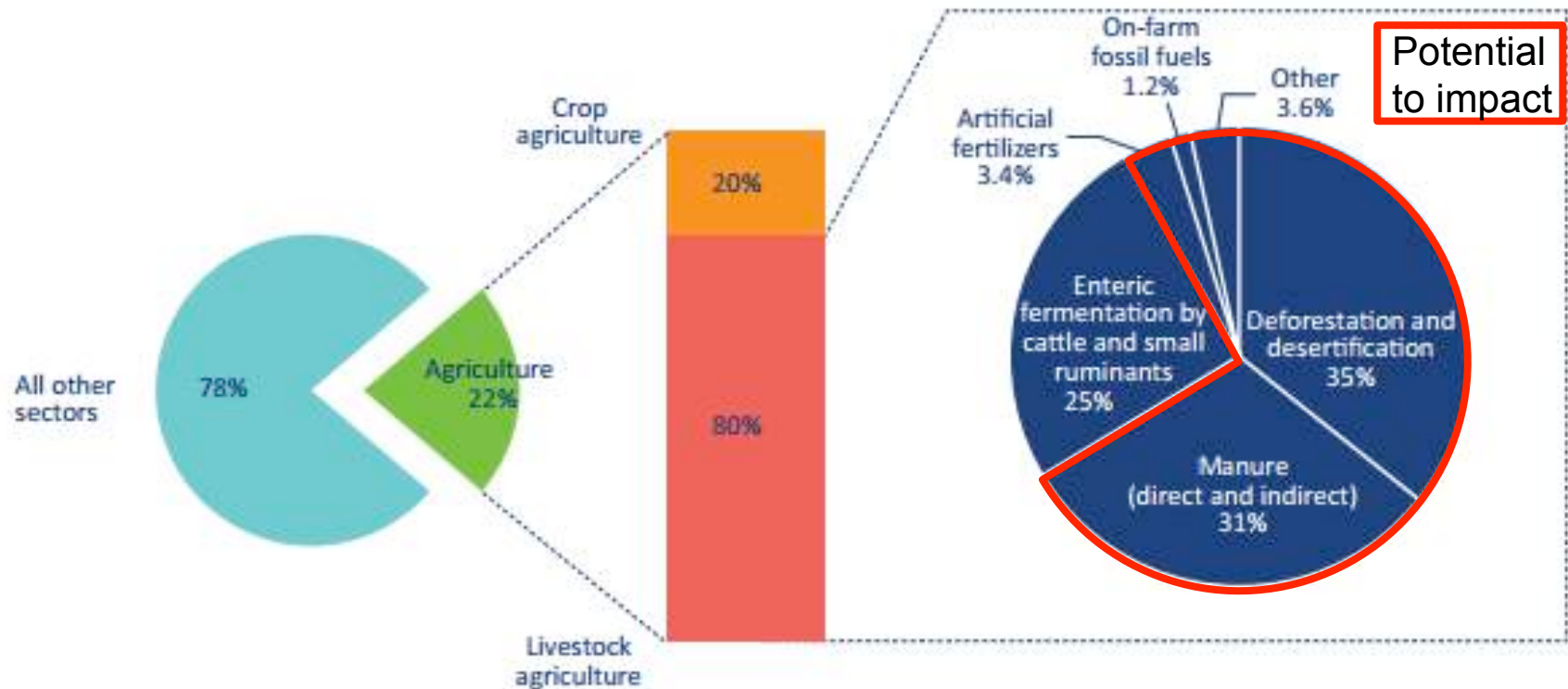


Farmers ≠ Poverty



There is a high
**economic, health
and environmental
cost of waste,
energy and
agriculture inputs** for
small farmers

Carbon abatement and sequestration with livestock agricultural systems is a significant short term opportunity

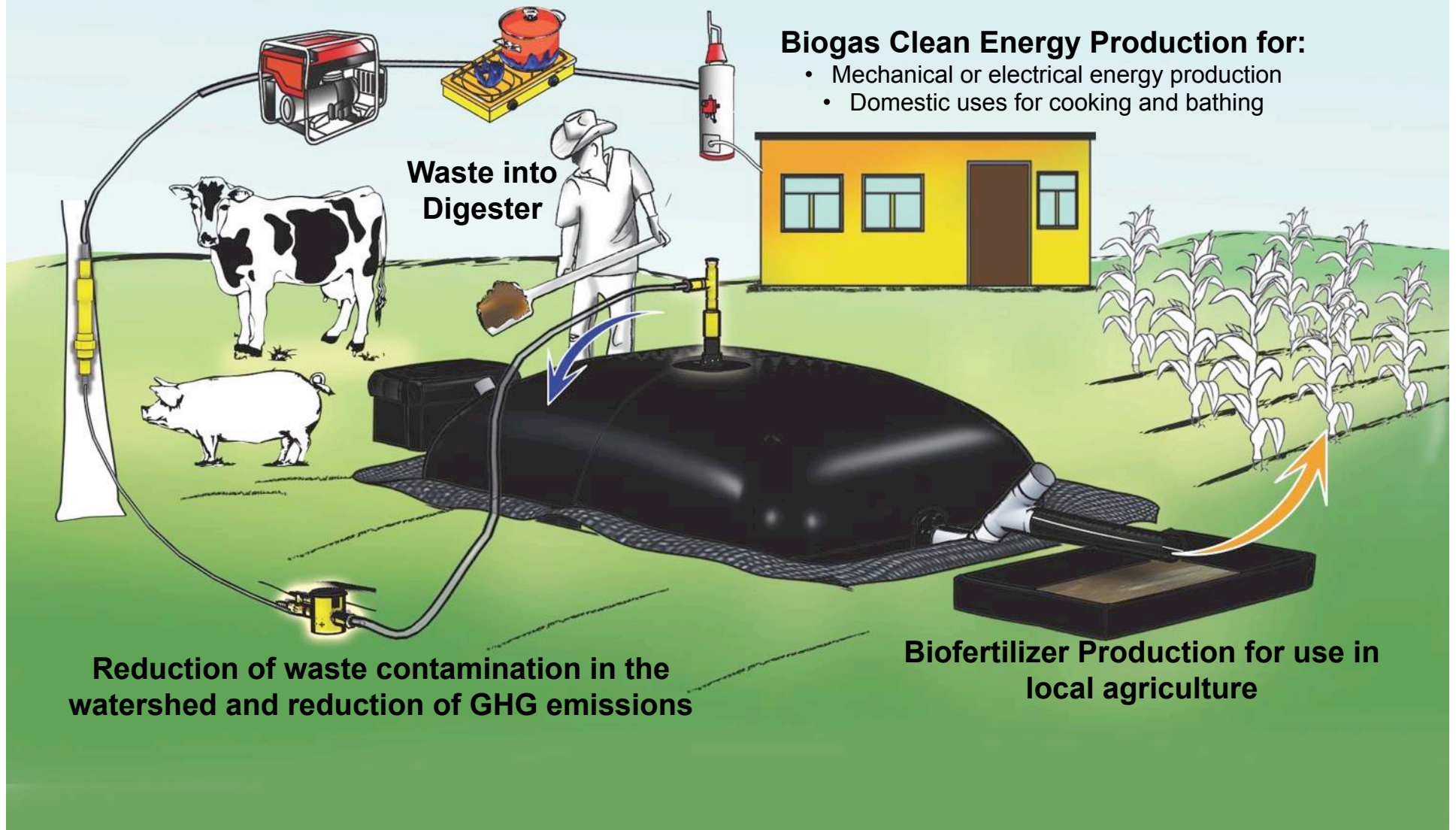




Our mission
Create value from waste



SISTEMA.bio®
CREATING VALUE FROM WASTE



Value Proposition for Farmers



CHALLENGES



- Inappropriate waste management, contamination of rivers and lakes
- Global warming
- Negative health effects



- Use of chemical fertilizers
- Changes in crop cycles



- Increase in energy costs
- Tree cutting and use of wood
- Contamination through smoke inside the house

SISTEMA
BIOBOLSA
SOLUTION

IMPACTS



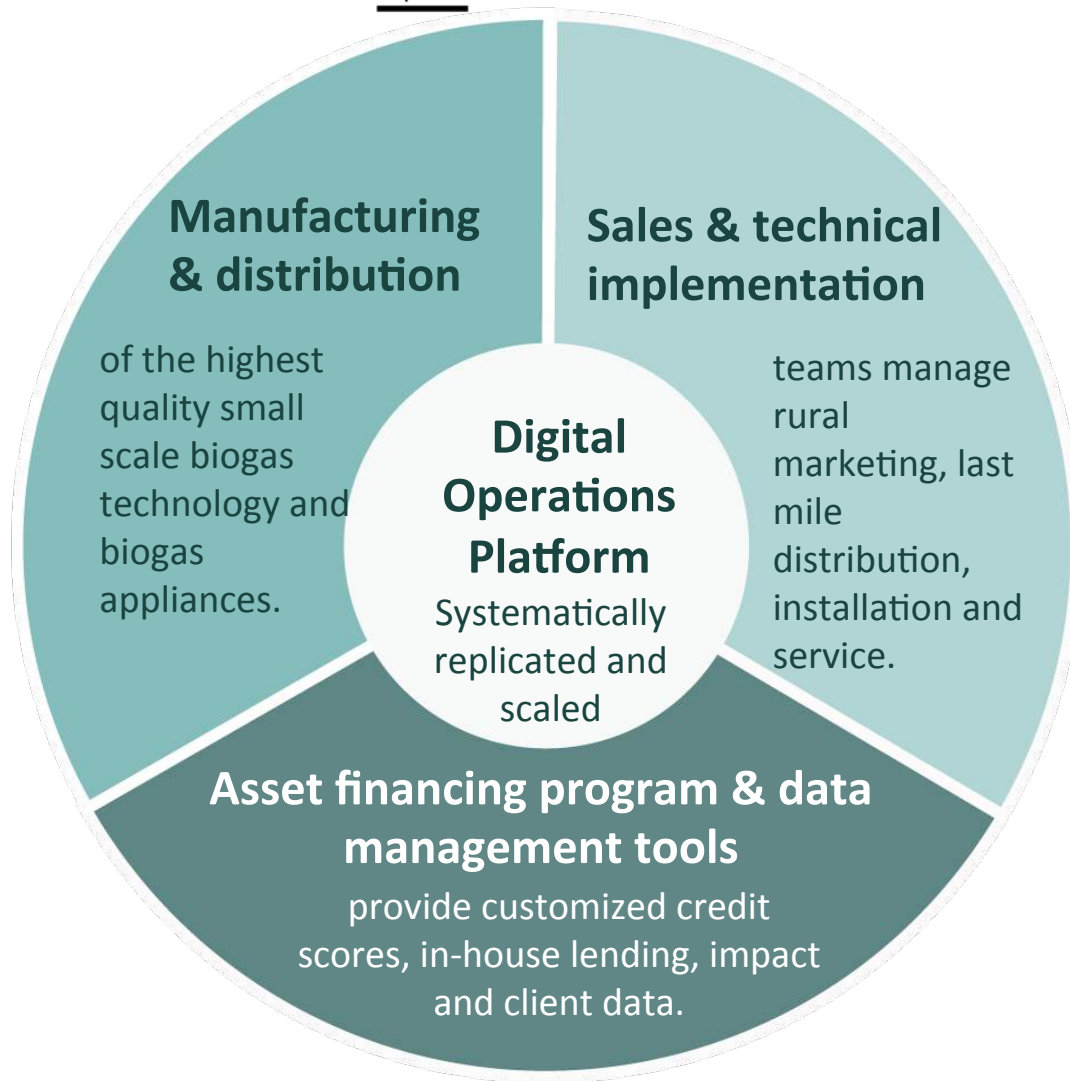
- Protection of water sources and basins
- Reduction of greenhouse gases
- Reduction of sanitary risks



- Increased productivity in harvest and soil remediation



- Self-generation of renewable energy
- Savings through displacement of fossil fuels and chemical fertilizers
- Protection of forests
- Wood displacement and reduction of respiratory diseases



Sistema.bio technology and business model addresses farmers' challenges

Sistema.bio combines the high quality product with a unique and complete set of services and operations to guarantee the highest value proposition to its customers



Product Characteristics



Durable



Easy to install



Modular



Easy maintenance



Diversity of sizes

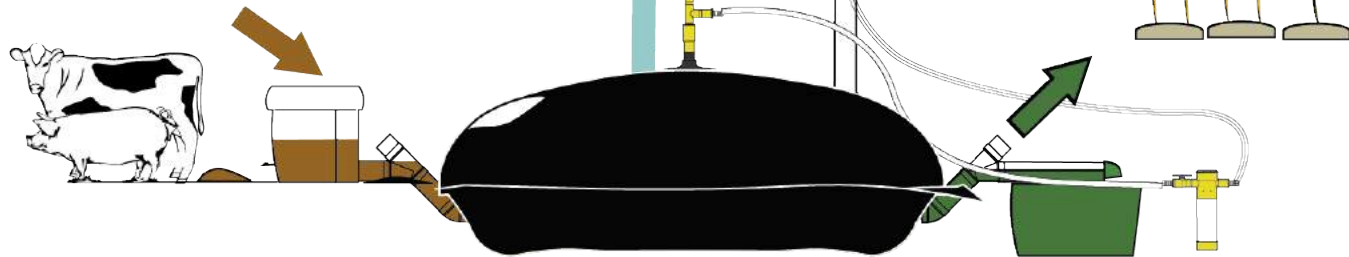


Biogas uses
Displaces biomass and fossil fuel



Organic fertilizer
Increases crop yield
Supports healthy soil

Receives organic waste
Small medium scale farms



Reduces H₂O contamination GHG emission. Insects and smells

Household Units





Small Farms

Sistema 10

Sistema 80



Productive Scale Units



Sistema 200

San Francisco Agrícola

Entrada

Biogas

Salidas

Canaleta

Reja

Trampa de grasas/
Tanque de mezcla

Línea desechos
PVC 6"

Reactor D.A.
40 m³ fase líquida
12 m³ fase gaseosa

Manguera y
válvula

Cámara de
inspección

Tanque desplegable
15,000 litros

Motor 1+2

Estufa biogas



Nicaragua



Biogás Appliances: Thermal Energy

Biogas cookstove



Water heater



Heating with biogas



Heating with biogas



Biogás Appliances: Productive Mechanical and Electrical Generation

Biogas Electrical Generators



Cereal grinder



Corn stripper



Milking machine





Biofertilizer Application

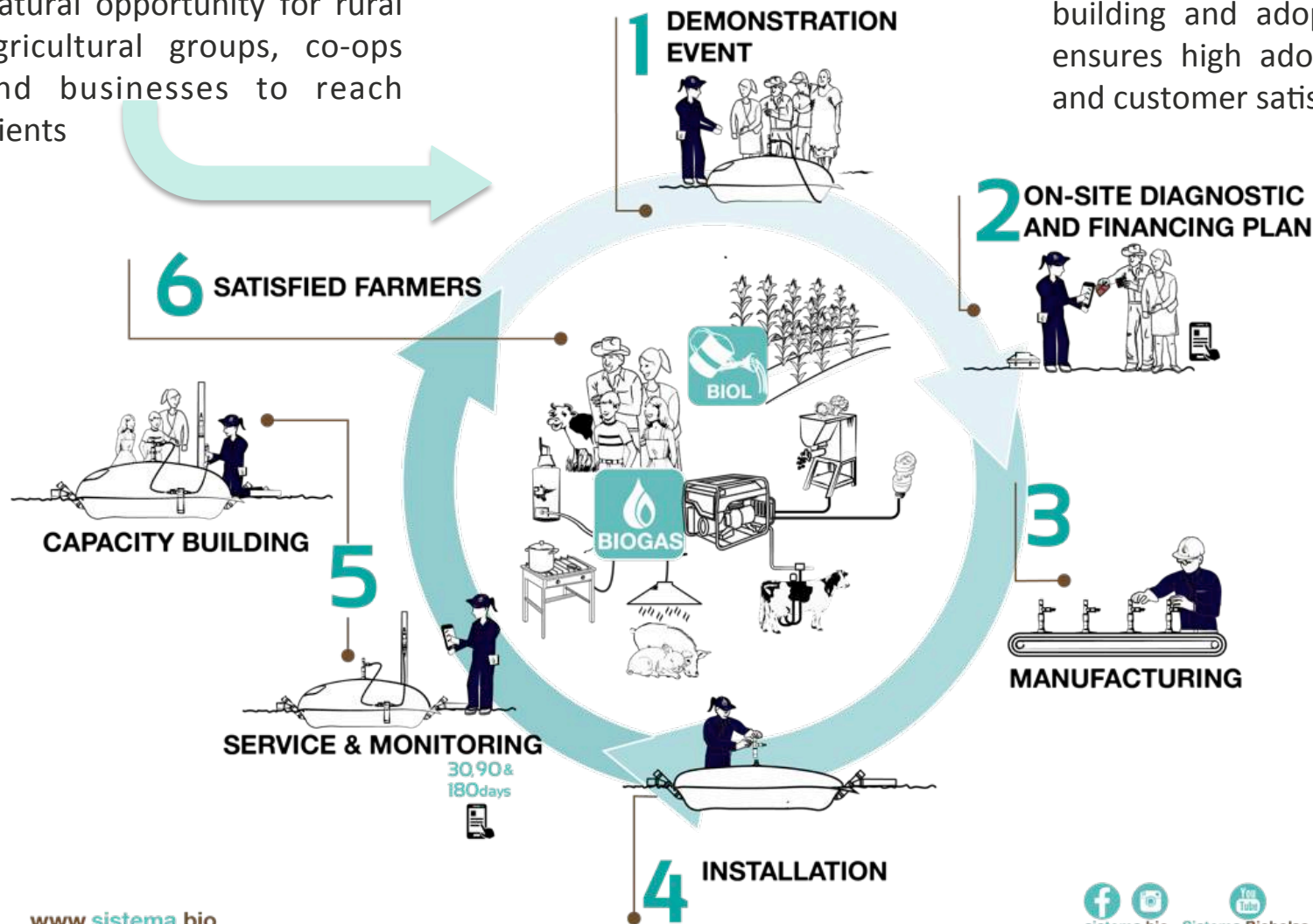


Sales and Technical Implementation



Natural opportunity for rural agricultural groups, co-ops and businesses to reach clients

We leverage rural social networks and successful early adopters to open new markets. Our capacity building and adoption steps ensures high adoption rates and customer satisfaction.

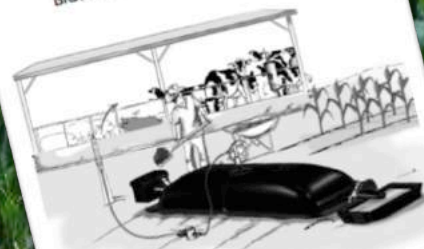




Service and monitoring:

Our field team ensures long term training, service and monitoring that ensures adoption and customer satisfaction, using a clear monitoring methodology, training and user tools.

USER MANUAL
BIODIGESTER'S USE & MAINTENANCE



SISTEMA.bio
CREATING VALUE FROM WASTE
www.sistema.bio

SISTEMA.bio
CREATING VALUE FROM WASTE
www.sistema.bio



Installation Manual Kenya
www.sistema.bio

Asset financing program

In-house credit program

Combination of Kiva and Sistema.bio capital

Integrated data management with our Salesforce platform

Origination

Loan appraisal survey tailored to our clients cash flow and needs

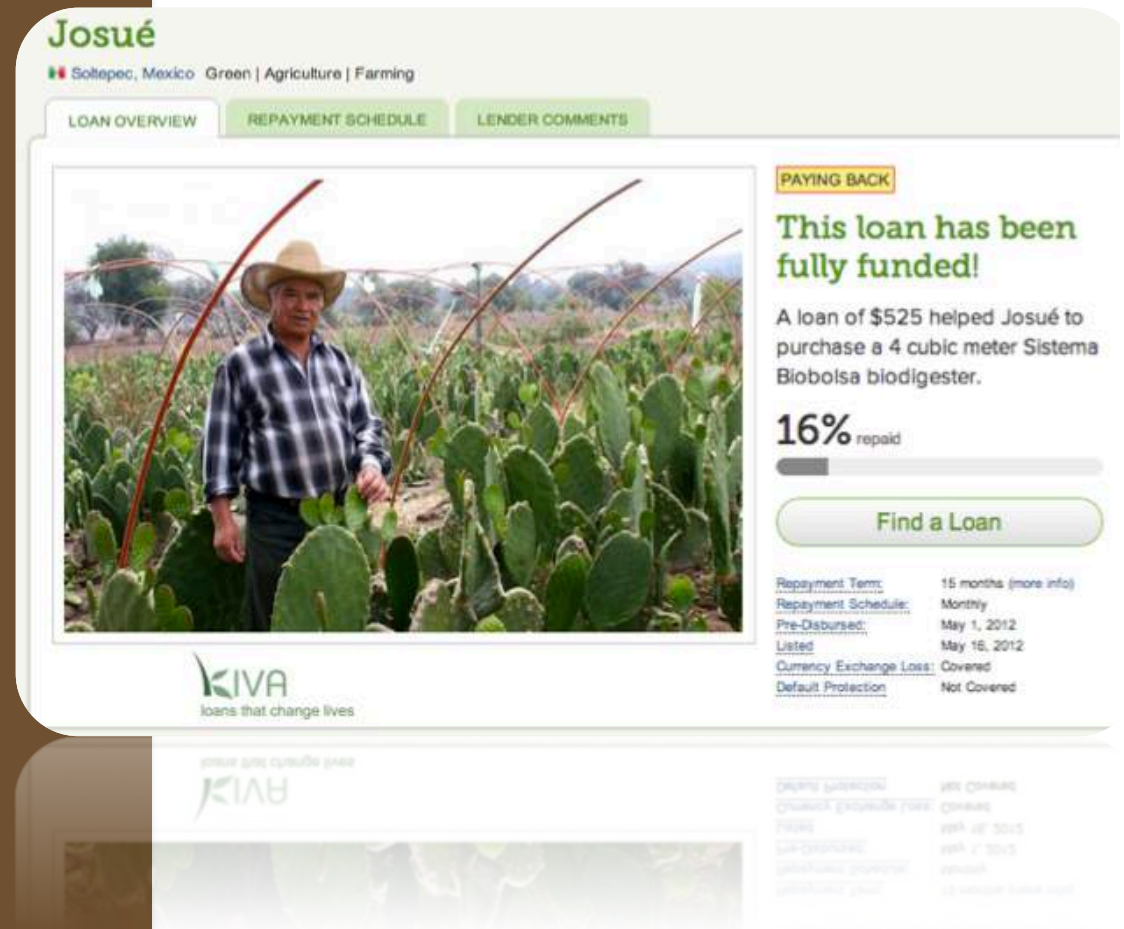
Customized credit score and committee for rural clients

Collections

Integrated payment incentives

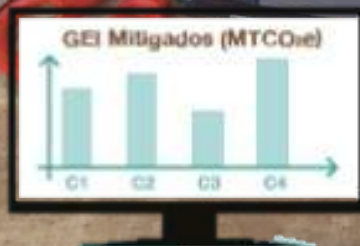
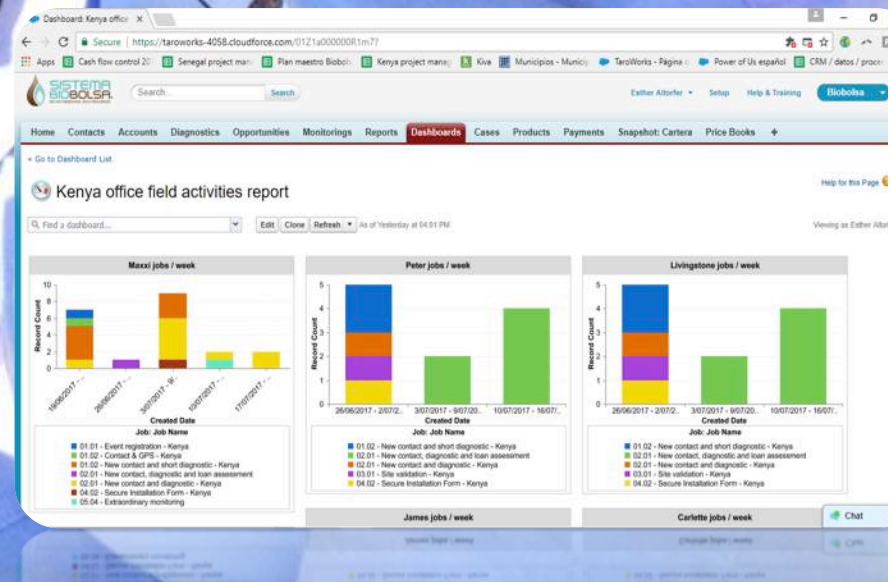
Leveraged field team activities

Variety of payment options through mobile banking



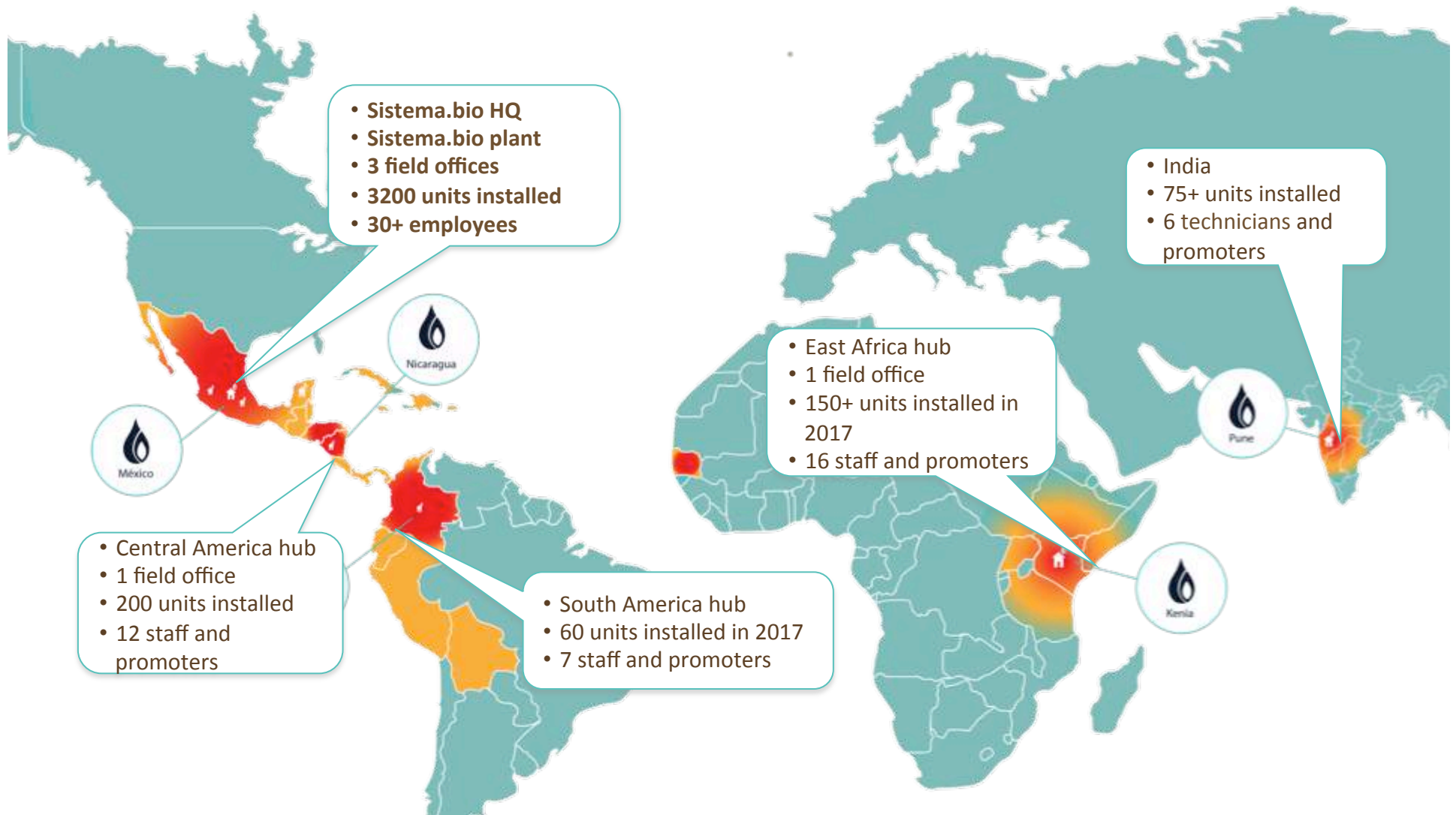
Data management tools

All of our lead generation, sales processes, quality control, service, monitoring and payments are managed on a cloud-based data base that allows our technicians to use smartphones and SMS communications to manage our processes end to end. This allows for better sales results, customer service, data-based decision making and impact tracking.



With its current offices, Sistema.bio has access to almost half of the global small farmer biogas market

Sistema.bio has proven the case for scaling and continued international growth with our own team (Mexico, Nicaragua, Colombia and Kenya) and through partnerships (India)



Impact To Date



4,000+
biodigesters intalled



125,000+ ha
fertilized with biol per year



25,000+
people producing
clean-renewable energy



19.7 M m3
of biogas produced per year



40,500 ha
of trees saved per year



6.7M ton
of waste treated



85,000+ ton
of CO₂ e mitigated





A committed and passionate team

Engaging every day to deliver impact to change small farmer's life





Worldwide Partnerships

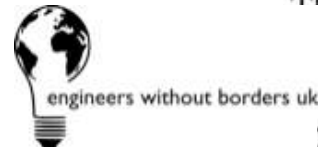
RECHERCHE
APPLIQUÉE



INNOVATION



IMPLEMENTATION



GENERATION





Copyright © 2018 Sistema Biobolsa
All rights reserved

www.sistema.bio



@sistema_bio



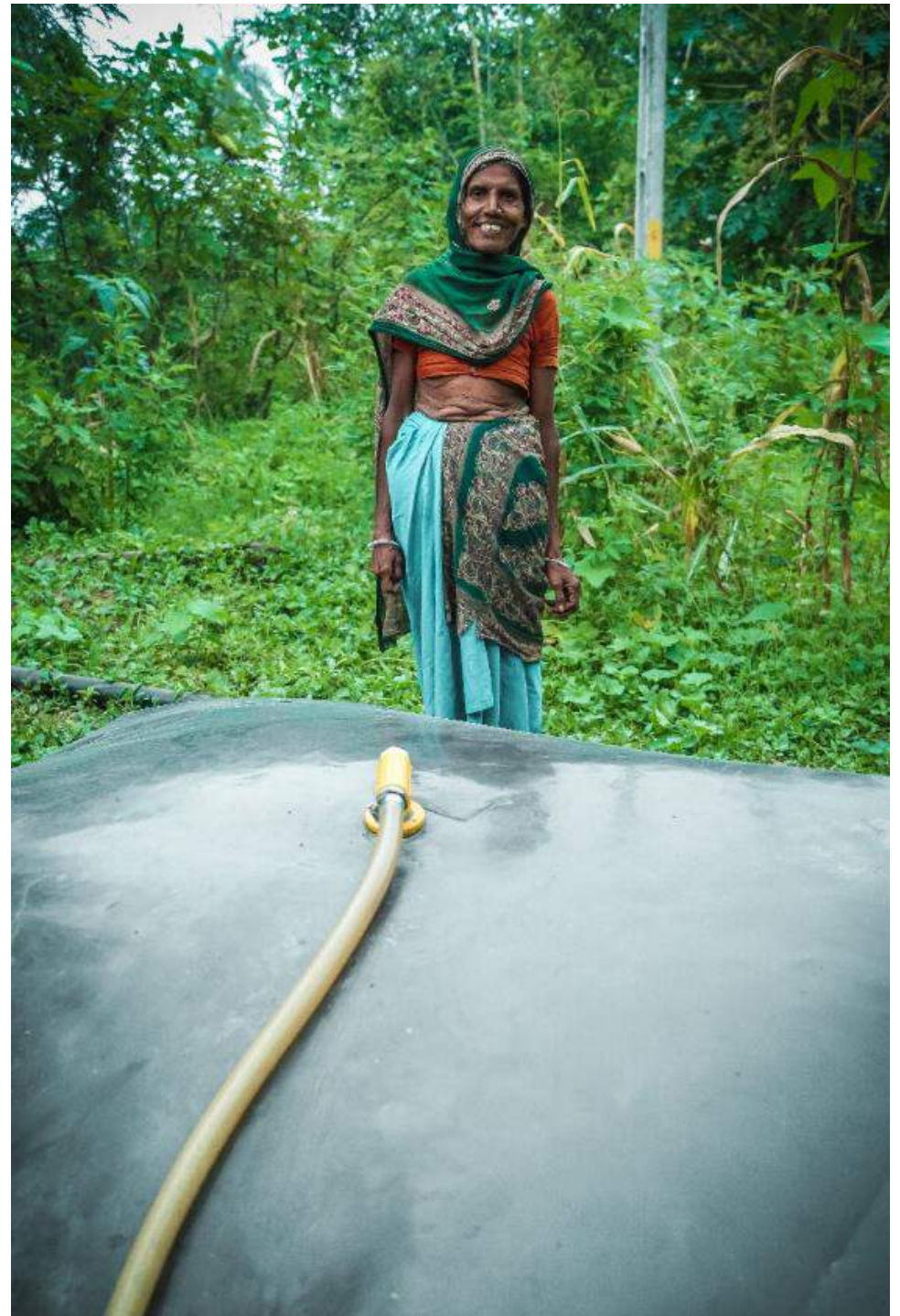
Sistema.bio



Sistema.bio



sistema.bio

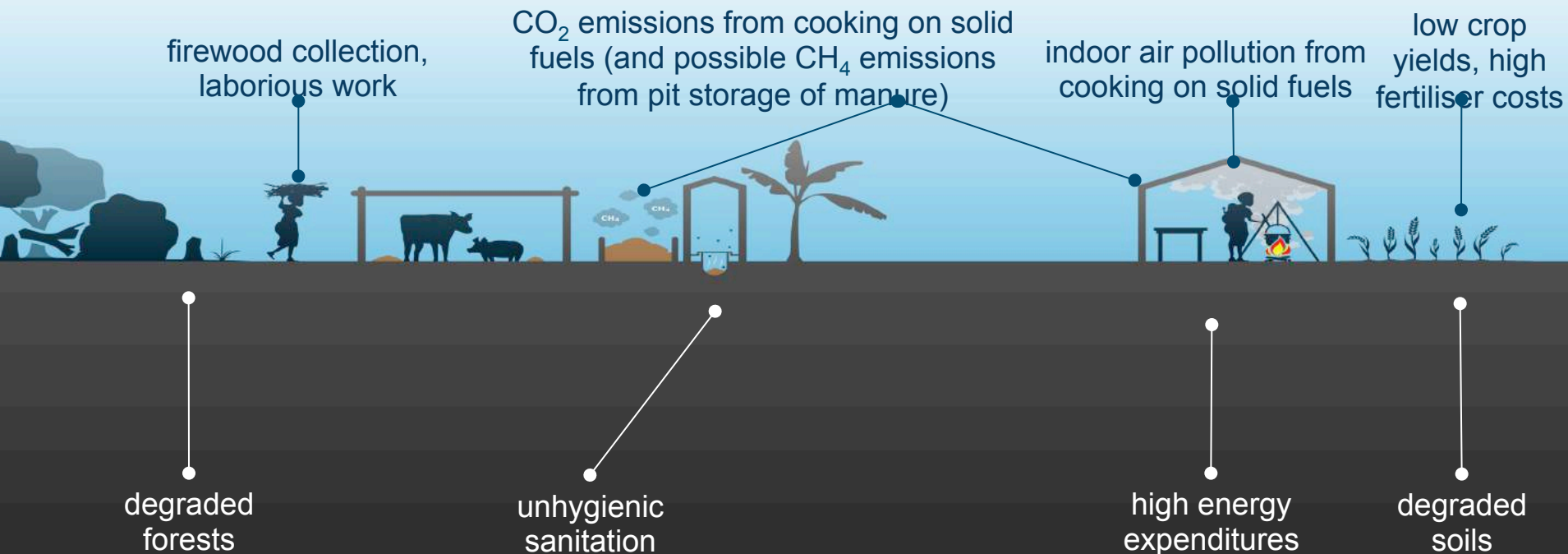


Building a Sustainable Domestic Biogas Sector in Kenya

**Kevin Kinusu,
Program Team Lead -
Kenya Biogas Program**



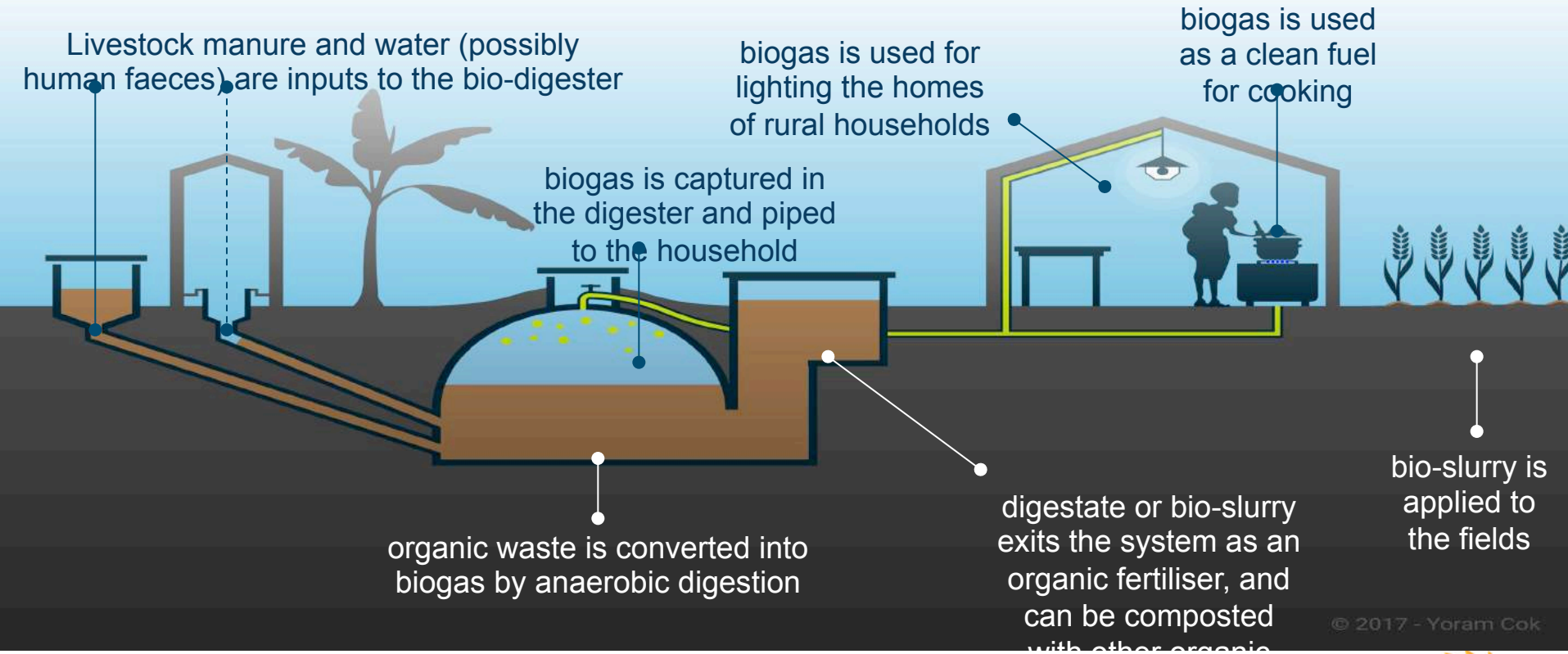
Why Biogas



© 2017 - Yoram Cok

The problem explained...

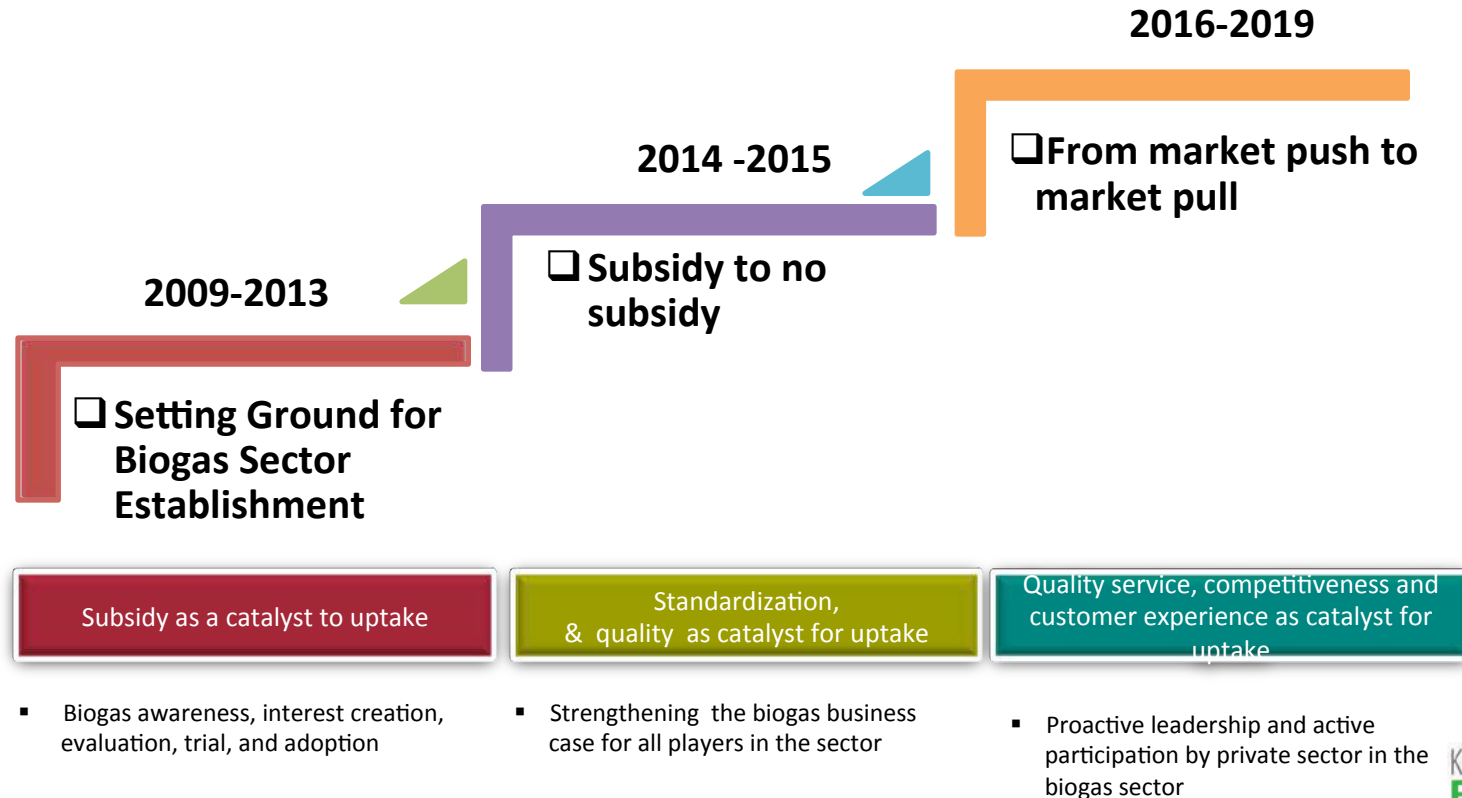
KBP's contribution



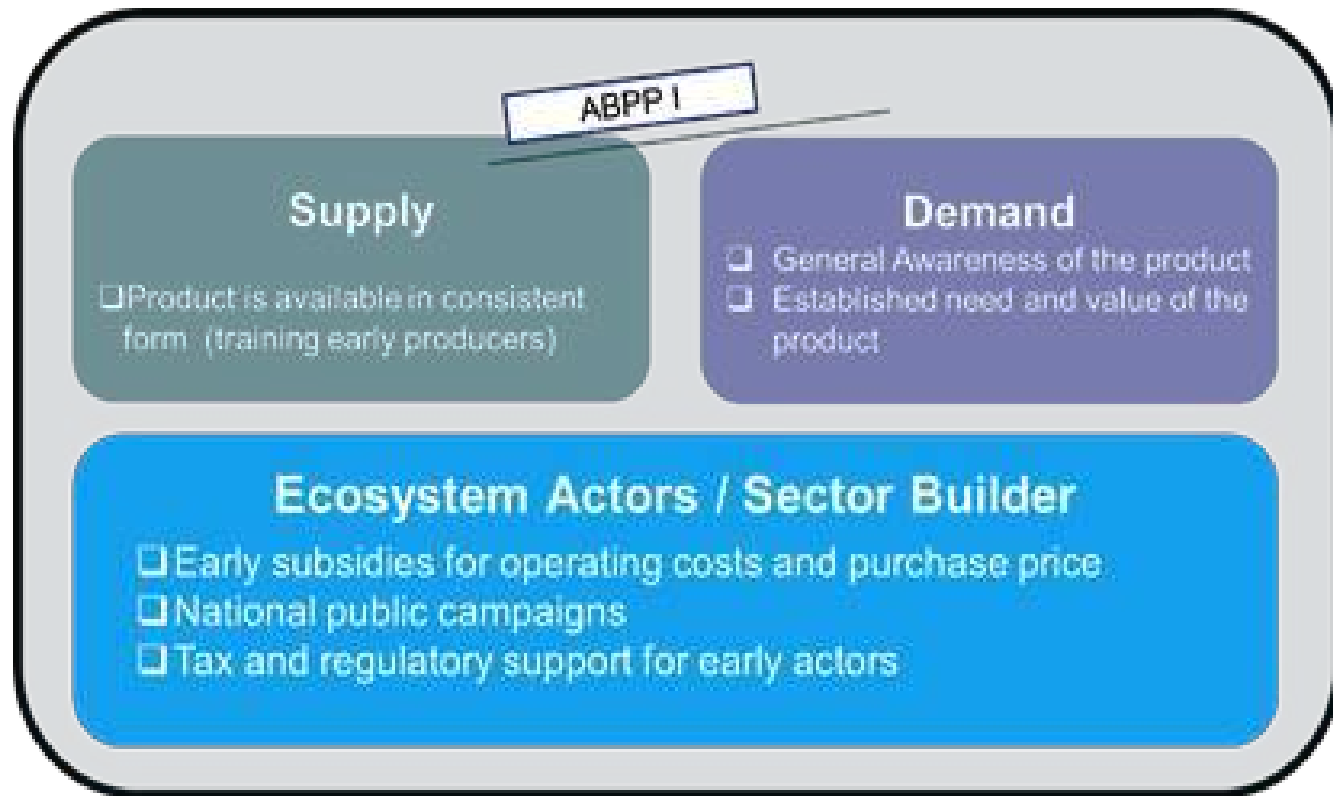
© 2017 - Yoram Cok

The solution explained...

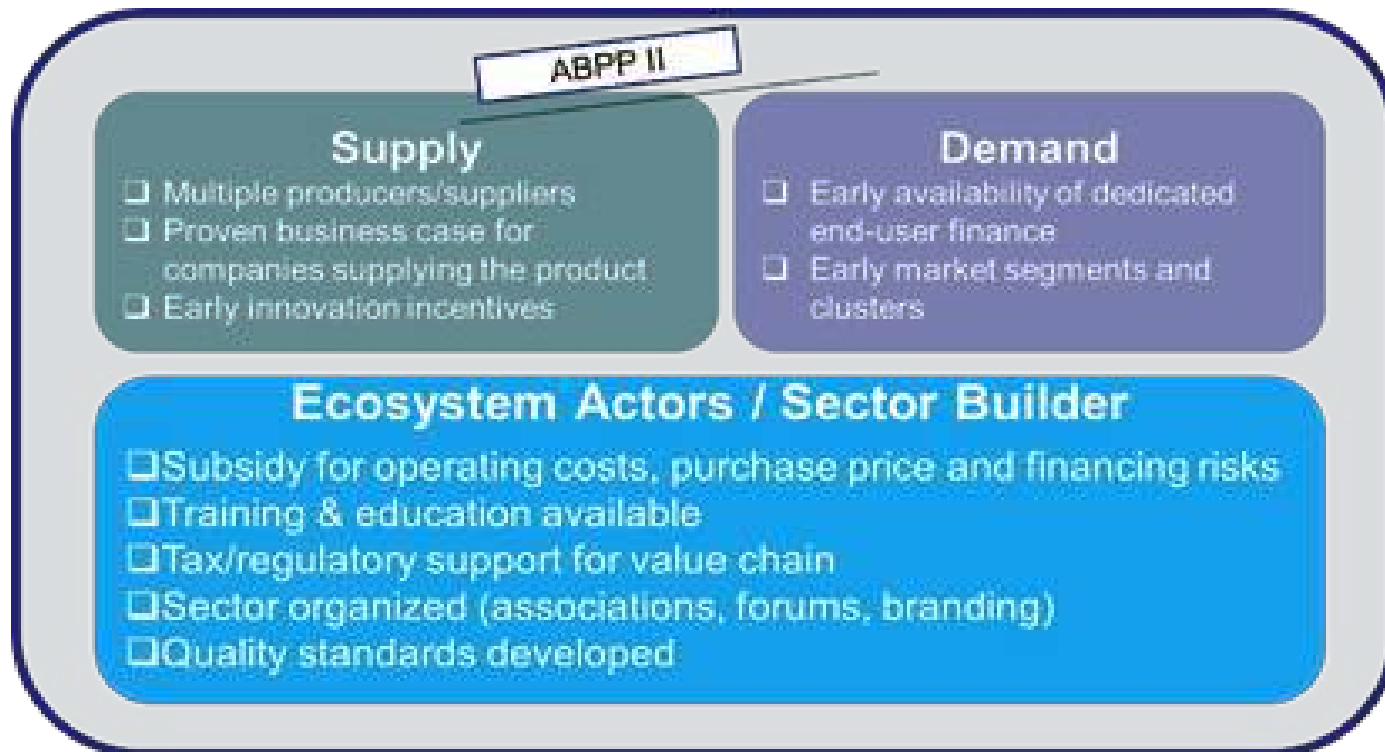
Our Story- How we' ve done it



2009-2013: Market Creation

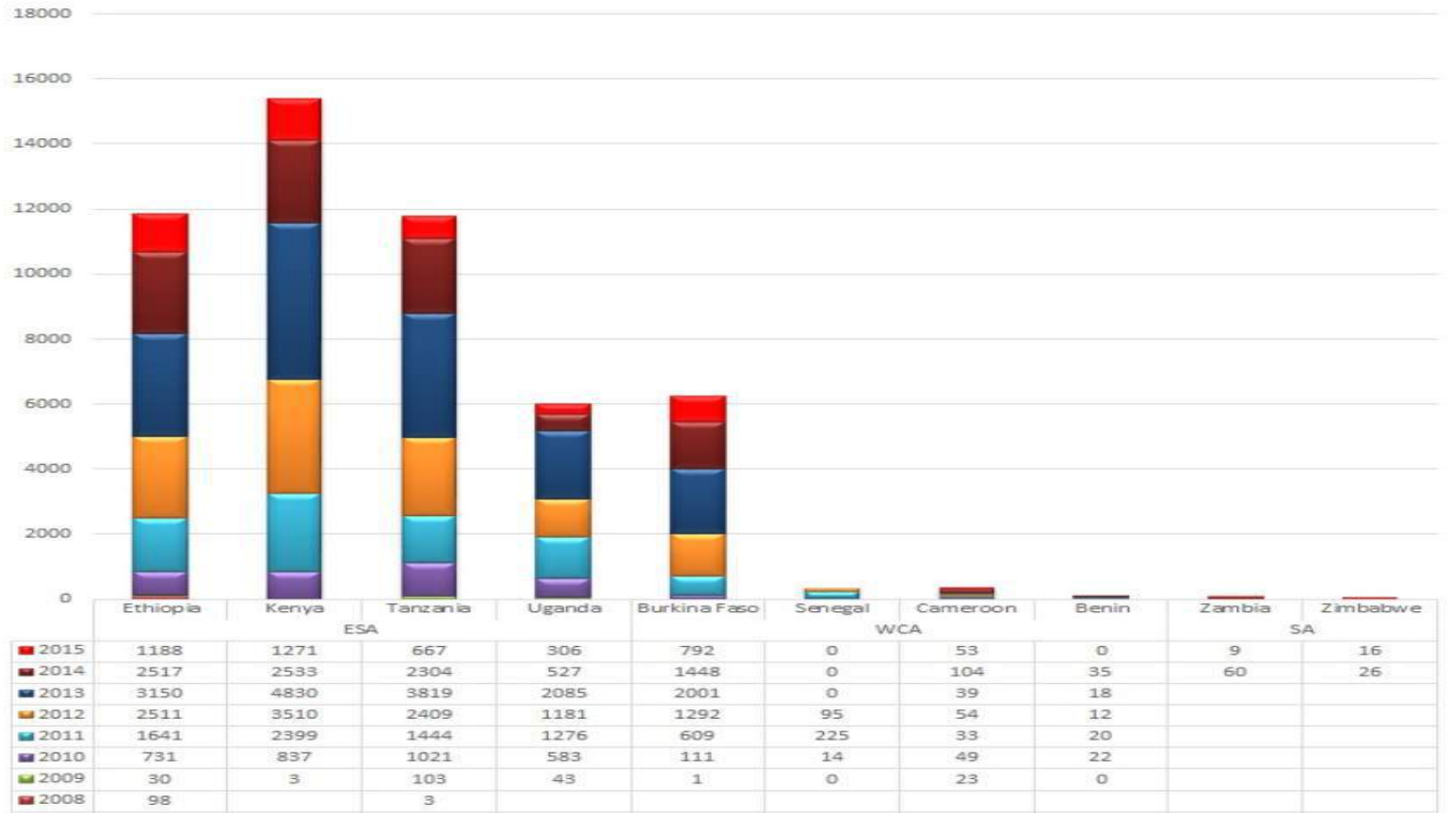


2014-2019: Market Establishment



Achievements

- 60,000 units



Challenges

Programmatic Challenges

- Nascent private sector engagement:
 - Transition from ‘mason’ to BCEs
 - Supply of other/alternative biodigester technologies
- Availability of finance
 - Supply of end-user finance
 - BCE finance
- Quality: Functionality of systems
 - Need for high quality after-sales services
 - Quality of construction and training

Opportunities

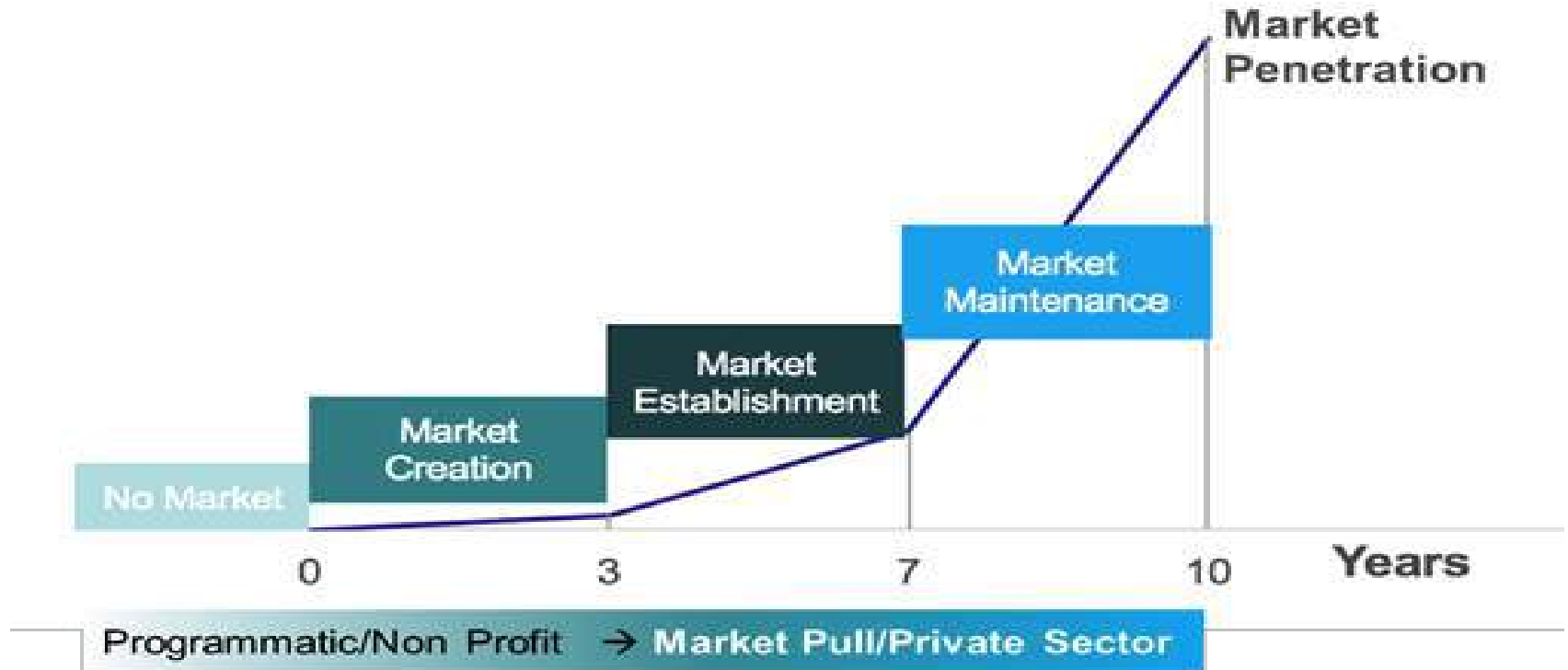
Summary of Program Opportunities

Market
Creation

Market
Development

Market
Facilitation

Market Building Trajectory



Our future: Market Facilitation

Supply

- ☐ Various companies in each section of the value chain
- ☐ Multiple, different products
- ☐ Dynamic competition based on price, quality, services
- ☐ Proven profits -> dedicated investors

Demand

- ☐ Segmented consumer markets with clear diversified needs
- ☐ Dedicated end-user finance with proven track record / performance

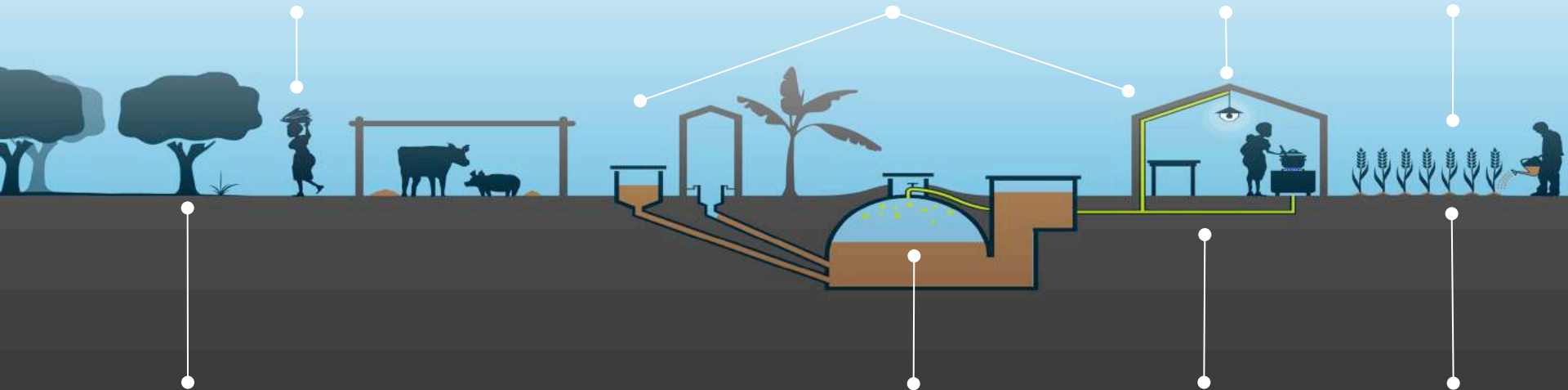
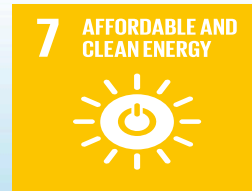
Ecosystem Actors / Sector Builder

- ☐ Subsidy for market facilitation and financing risks
- ☐ Training & education available and largely supported
- ☐ Quality Standards accepted and maintained
- ☐ Incentives for Innovation and R&D

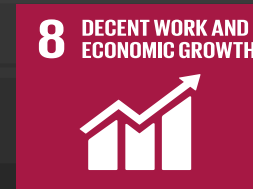
ABPP Next Phase?

Critical Elements in Market Building

- In general, actors aiming to create a market should ensure that multiple elements of an ecosystem exist, to allow the markets to operate independently. These include:
 - Market Intelligence
 - Quality Assurance
 - Access to Finance
 - Consumer Education
 - Business Development Support
 - Policy and Regulatory Systems



Contribution to UN SD Goals



Our Contacts

Kenya Biogas Program

PO Box 19875-00202

ACS Plaza, Lenana Rd

Nairobi, Kenya

info@kbp.co.ke

www.kenyabiogas.org



Thank You